



# **From kitchen table to national charity**

Roger Wilson

Founder and Hon President

**2003**

Information for patients distributed  
through some of the specialist  
treatment centres

**2003**

**2004**

As what we did developed we began to question sustainability – how would our service continue if we did not ?

**2003**

**2004**

**2005**

Research and discussion with larger charities showed us that we needed a minimum reserve of £250,000 plus income of £250,000 per annum to create a sustainable service of the kind we wanted to see

**2003**

**2004**

**2005**

**2006**

**2007**

We created charity The Sarcoma Trust to raise funds. Aim was to raise funds for research, to support patients and to create a sustainable future.

**2003**

**2004**

**2005**

**2006**

**2007**

**2008**

**2009**

We received a donation of £250,000 to use for developing the charity. Income from donations reached £150,000 per annum.

**2003**

**2004**

**2005**

**2006**

**2007**

**2008**

**2009**

**2010**

We recruited a charity professional as CEO, a fund raising manager, and one other staff.

2003

2004

2005

We merged Sarcoma UK and The Sarcoma Trust as one charity with a London base.

2006

We have a committed Board of Trustees, a strong staff team, and excellent volunteers.

2007

2008

We have strong reserves, we are funding £250,000 of research, in the last 8 months we raised £195,000.

2009

2010

We have a sustainable future.

**2011**



2003

2004

2005

2006

2007

2008

2009

2010

**2011**

Think about sustainability ....

.... independent of grant funding ....

.... and which addresses the needs YOU identify.

There are lots of models but the consistent themes are ....

.... you must control costs...and raise funds



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